



## **Operations & Account Manager - Landscape Material**

Carpinito Brothers is a family-owned and operated supplier of landscape bark and soil products. For over 40 years, we've been serving Northwest retail outlets, commercial job sites, and homeowners with premium landscape material. Our established, growth-oriented company is seeking an Operations & Account Manager. Our ideal candidate is a motivated, organized, idea-driven individual who is familiar with the landscape and/or construction industries.

### **Responsibilities**

- Assist owners with daily operations in our high-volume retail and wholesale landscape material yard
- Track incoming and outgoing inventory to ensure adequate supply is available
- Help procure and create soil mixes for job-specific requirements
- Respond to customer feedback regarding landscape material and handle customer satisfaction
- Manage outside sales for wholesale bulk material
- Monitor and source new business through posted projects
- Write and submit job quotes for current and prospective wholesale customers
- Curate ideas to enhance sales growth

### **Qualifications**

- Previous account management experience required
- Experience or strong knowledge of landscape/construction industries is preferred
- Ability to problem solve and apply critical thinking
- Strong time management and ability to stay organized
- Verbal and written communication skills
- Ability to independently research, identify, and acquire new business
- Knowledge of Microsoft Office

Carpinito Brothers offers top industry wages for this position. We offer a full benefits package including: Medical, Dental, Vacation, 401k and performance bonuses. You will also receive employee discounts on most of our products. We are a growing company and there is room for the right person to advance. Your drive, enthusiasm and problem-solving skills will be rewarded.

Please send your resume to [info@carpinito.com](mailto:info@carpinito.com) to be considered for this position.